



## How to Win \$300K in Federal Contracts



Back By Popular Demand

Every federal contract \$150,000 or less is set aside for small businesses. Yet last year, small businesses only received 12% of these contracts. Why?

Because either the small business did not show up or if they did, they did not show up properly. Only 2% of US small businesses seek out the federal marketplace due to the myths of too much red tape and too little margin.

Dispel the myths, take the mystery out of selling to the federal government, and expand sales to the largest customer in the entire world! They do buy what you sell and they must buy from small businesses like yours!

**Fee:**

\$25 Online Registration, \$30 at the door

[Get more information](#)

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We look forward to welcoming you at our event.

Sincerely,

Larry Ornstein  
SCORE Palm Beach  
[larry.ornstein@scorevolunteer.org](mailto:larry.ornstein@scorevolunteer.org)  
561-833-1672



### When

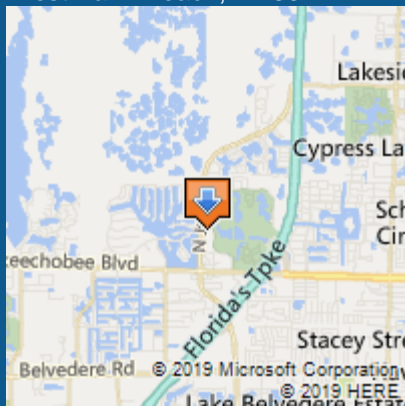
Thursday, August 8, 2019 from 6:00 PM to 8:00 PM EDT  
[Add to Calendar](#)



Presenter: William Ellis

### Where

**Keiser University**  
2085 Vista Parkway  
Room 105  
West Palm Beach, FL 33411



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SCORE Palm Beach | 500 S. Australian Ave | Suite 115 | West Palm Beach | FL | 33401