



FLORIDA IMPACT

ANTICIPATED VACANCY

PRESIDENT/CEO

Organization

Founded in 1979, Florida Impact is dedicated to securing economic justice in Florida by reducing hunger and poverty. We mobilize communities to increase access to federal food, nutrition, and other economic support programs.

Job Purpose

Reporting to the Board of Directors, the President/CEO will have overall strategic, fundraising, fiscal, and operational responsibility for Florida Impact's staff, programs, expansion and execution of its mission.

The President/CEO must possess the skills and implement the functions of a leader. S/he shares Florida Impact's values, mission and vision, and is able to speak passionately and credibly about the organization's programs and policies. S/he consistently displays integrity, models behavior, develops people, and builds teams. This individual readily identifies obstacles to economic justice and addresses these with effective solutions and is willing to challenge elected and administrative leadership of Florida's legislative bodies and public agencies.

Primary Duties and Responsibilities

Leadership and Management

- Helps the Board determine Florida Impact's values, mission, vision, and short- and long-term goals and strategies. Informs the Board and its committees about trends, issues, problems and activities in order to facilitate policy-making. Recommends policy positions.
- Lead, coach, develop and retain Florida Impact's high-performance team. Ensure effective systems to track programs, and regularly evaluate program components, so as to measure successes that can be effectively communicated to the board, funders, and other constituents.
- Identifies problems and opportunities and addresses them; brings those which are appropriate to the Board and/or its committees; and, facilitates discussion and deliberation.

Fundraising

- Assures an effective fund development program by serving as the chief development officer or hiring and supervising an individual responsible for this activity.
- Helps guide and enable the Board to participate actively in the fund development process.
- Participates actively in identifying, cultivating and soliciting donor prospects.
- Expands revenue generating to support existing program operations and expansion.

- Researches fund resources, oversees the development of fund raising plans, and prepared successful funding proposals.

Community relations/advocacy

- Serves as chief spokesperson for Florida Impact and represents the organization at the community, state, and national levels.
- Communicates with stakeholders to keep them informed of the work of the organization and to identify changes in policy and implementation that are needed. Acts as an advocate within the public and private sectors for issues relevant to Florida Impact, its services, and constituencies.
- Works with elected officials, federal and state administrative agencies, and nonprofit representatives to promote public policies and budget priorities that address the concerns of low-income Floridians.
- Establishes and maintains strategic collaborations with community leaders, elected officials, foundations and donors, and other stakeholders to achieve the goals of the organization.

Operational Management

- Provides oversight of Florida Impact Senior Management to ensure a high-functioning and effective organization that meets the expectations of its constituents, Board, and funders.
- Works with the Board to develop and administer the organization's annual budget, monitoring the monthly cash flow of the organization.
- Oversees the fiscal activities of the organization, including budgeting, reporting and the annual audit. Ensures that adequate funds are available to permit the organization to carry out its work.
- Oversees the implementation of the human resources policies, procedures and practices.

Qualifications

A Bachelor's Degree is required with at least 10 years of senior non-profit management experience; a Master's Degree is preferred. Must be able to point to specific examples of having developed and operationalized strategies that have taken an organization to the next stage of growth, while diversifying funds and bringing in new income streams. Must demonstrate experience with strategic planning and also coalition building with a wide range of stakeholders and cultures.

As Florida Impact's leader, this position requires an individual with demonstrated experience in integrating and coordinating diverse areas of management and administration, including planning and evaluation; finance and personnel; oral and written communications; and non-profit governance. The successful candidate should also have knowledge of Federal and state legislation applicable to non-profit organizations and federally funded nutrition programs; current community challenges and opportunities relating to the mission of the organization; and have the ability to travel throughout the state extensively.

Location

Florida Impact is a statewide organization working in numerous counties throughout Florida, including Broward, Hillsborough, Leon, Orange, Palm Beach, Miami-Dade and others . The location of the CEO is flexible.

Salary Range: \$70,000-\$80,000/year.

To apply, send a PDF version of a Cover Letter and Resume to careers@flimpact.org by Monday, November 7, 2016 at 5:00 p.m. EST.