

CAPITALIZING ON PROCUREMENT OPPORTUNITIES

GOVERNMENT CONTRACTS
PARTNERSHIPS
FINANCING
COMMUNITY ENGAGEMENT

TO CREATE MULTIMILLION-DOLLAR COMPANIES

THE SCHOOL DISTRICT OF PALM BEACH COUNTY

THE OFFICE OF DIVERSITY IN BUSINESS PRACTICES
3300 Forest Hill Boulevard, West Palm Beach, FL 33406

TOWN HALL MEETING

October 22, 2018

10:00am – 2:30pm
Boardroom /Thurber ABC+D

TO REGISTER GO TO: <https://townhalltradefair.eventbrite.com/>

Security lines will be long, please arrive earlier than 10:00 a.m., as the Town Hall meeting will start on time.

WELCOME



Dicky Sykes, M. Psy.
Director
Diversity In Business Practices
The School District of Palm Beach County
WELCOME & SPECIAL ADDRESS



Jack Greene
Director of Purchasing
AutoNation
MODERATOR

Trade Fair Vendors

A&A Associates
All-Site Construction
Broward County Public Schools
Corporate Design Choice
Crain Atlantis Engineering, Inc.
D. Stephenson
Duval Sheetmetal
Gilbane
Greywood Consulting
Harvard Jolly
Hatcher Construction
Hedrick Brothers Construction

I.B Glazing, Inc.
Kast Construction Company
Kaufman Lynn
Messam Construction
Miami-Dade County Public Schools
Moss and Associates
Pirtle Construction
State Contracting & Engineering Corp.
The Weitz Company
Thornton Construction
TruPro Cleaning, Inc.
Whitlock

PANELISTS



Torey Alston, FCN, ADAC, CAAP, CCA
Economic Equity & Diversity
Compliance Officer
Miami-Dade County Public Schools



Mary Coker, CPM, CSSGB
Director of Procurement and Warehousing
Broward County Public Schools



Helen Cordero, CPPB
Manager of Procurement &
Contract Administration
MDX Authority



David Dolan, MBA
Deputy Chief Facilities Management
School District of Palm Beach County



Darci Garbacz, C.P.M., A.P.P.
Director of Purchasing
School District of Palm Beach County



Frank Hayden
Director of Procurement
City of West Palm Beach



Dr. Joycelyn Henson
Senior Administrator
School Board of Orange County



Harriet Mack
SBA Loan Specialist
PNC Bank



Rafael Marrero
President /CEO
Rafael Marrero & Company



Mark Moon, MBA
General Manager of Construction
Purchasing & General Services
School District of Palm Beach County



Joseph Sanchez
MBA, CGC, LEED AP BD+C
President
D. Stephenson Construction



Jeffrey Zalkin, LEED AP
Vice President of Development
Kaufman Lynn Construction

District Departments - SOME OF WHAT WE BUY

Environmental & Conservation Services:

- Water, Smoke, Fire Restoration and/or Emergency Response Companies
- Mold Remediation Companies
- Indoor Air Quality (IAQ) Consultants
- Certified Industrial Hygiene (CIH) Consultants
- Hazardous & Industrial Waste Contractors
- Asbestos Abatement Contractors
- Asbestos Consultants
- Demolition Contractors
- Wetland Maintenance Contractors
- Petroleum Storage Tank System Service & Repair Contractors
- Environmental Compliance Contractors and Consultants
- Sustainability Consultants and Audits
- Recycling Collection Bins
- Eco-friendly Products and Services
- Paper Recycling Collection Companies

Facilities Management:

- Irrigation
- Grounds Maintenance
- Painting/BEMP
- Roofing
- Plumbing
- Electrical
- Fire/Life/Safety
- Marquees/Scoreboards
- HVAC/Mechanical
- Concrete
- Sheetmetal/Welding Services

IT:

- Audio/Visual repairs for small and large sound systems including speakers
- Audio/Visual installation for classrooms and conference rooms including projector/pull down screens
- Computer repair - Dell Windows and Chromebooks both in and out of warranty
- iPad/Macbook repairs including cracked screens

Legal :

- Court Reporters
- Process Servers
- Office Supplies

Professional Development :

- Office Supplies
- Educational Books focused on Professional Development, Leadership Development, Professional Learning Communities, New Teacher Induction, Mentor & Coaching, etc.
- Team Shirts (T-Shirts, Polo Shirts, Button Down Shirts)
- Printing
- Snacks, Food, full meals for conference/meetings
- Meeting spaces for large groups (75 - 800 people)
- Office prizes to raffle at training events

Transportation Services:

- Janitorial Supplies
- Tires, Auto Parts
- Fuel
- Fuel Additives
- Mobile cleaning companies for vehicles and buses

School Food Services:

- Food from our awarded vendors (general food, milk, juice, bread, produce, farm to school produce, ice-cream, etc.)
- Kitchen Equipment/shelving
- Walk-in and Reach-in Freezers/Refrigerators
- Promotional Materials (Printed items and well as line decorations and giveaways)
- General Office supplies
- Pest Control Services
- Equipment Repair Services
- Vehicle and Vehicle Maintenance/Repair Services
- Architectural and General Contractor Services
- Temporary Employment Services
- Mailing Services
- Computers, Printers, Copiers, and Computer peripherals
- Software
- Washers and Dryers
- Kitchen Expendable Equipment
- Custodial Services
- Digital Signage
- Uniforms
- Hood Repair Services
- Tools
- Equipment Parts
- Furniture/Cubicles
- Cell Phones
- Books
- Agendas for students
- Cash boxes/bags

