

Palm Beach SCORE is a nonprofit organization that provides training and free mentoring to Palm Beach County entrepreneurs. All SCORE mentors are certified by both SCORE National and the Palm Beach Chapter.

2019: JAN - FEB - MAR

Complete description and location can be found on our website at PalmBeach.SCORE.org/Workshop.
Registration for a workshop is always required.

CERTIFICATE PROGRAM

Registration for individual sessions of the Certificate Programs is possible. Check website for details.

Strategic Steps to Growing Your Business	*\$89
Mar 7 • Financial Management 10:00AM-12:00PM	\$25
Mar 14 • Grow Your Business With People 10:00AM-12:00PM	\$25
Mar 21 • Marketing Your Business 10:00AM-12:00PM	\$25
Mar 28 • Growing Your Sales 10:00AM-12:00PM	\$25
Apr 4 • Managing Operations 10:00AM-12:00PM	\$25
*Early bird pricing through February 28	

2ND ANNUAL WOMEN'S EVENT

Feb 6 • The Power of Women Owned Businesses	\$30
8:00AM - 12:30PM	

WORKSHOPS 2019

JANUARY	09 -Wednesday 6:00PM-8:00PM	FREE
	Introduction to Business Ownership	
	12 - Saturday 10:30AM-12:30PM	FREE
	The Importance of Your Website's Performance	
	19 -Saturday 10:00AM-12:00PM	FREE
	Introduction to Business Ownership	
	22 - Tuesday 6:00PM-8:00PM	\$25
	Roundtable: Why do Small Businesses Fail?	
	23 - Wednesday 6:00PM-8:00PM	\$25
	Product Pricing and Your Bottom Line	
	24 - Thursday 10.00AM-12:00PM	\$25
	Writing a Business Plan for Success	
30 - Wednesday 6:00PM - 8:00PM	\$25	
Linkedin for Entrepreneurs		
31 - Thursday 10.00AM-12:00PM	\$25	
Financial Forecasting for Your Business Plan		

SCORE's Mission

Foster vibrant small business communities through mentoring and education.

SCORE's Vision

Every person has the support necessary to thrive as a small business owner.

WORKSHOPS 2019

FEBRUARY

06 - Wednesday 6:00PM-8:00PM	FREE
Intellectual Property Protection for Small Businesses	
12 - Tuesday 10:30AM-12:00PM	\$25
How to Increase Email Marketing Results with Videos	
13 - Wednesday 6:00PM-8:00PM	FREE
Using Data to Improve Your Business	
19 - Tuesday 10:00AM-12:00PM	\$25
Writing a Business Plan for Success	
21 - Thursday 10:00AM-12:00PM	FREE
Introduction to Business Ownership	
28 - Thursday 6:00PM-8:00PM	\$25
How to Win \$250K in Federal Contracts	

MARCH

06 - Wednesday 6:00PM-8:00PM	\$25
Financial Forecasting for Your Business Plan	
09 - Saturday 10:30AM-12:30PM	FREE
Cybersecurity for Small Businesses	
12 - Tuesday 10:00AM - 12:00PM	\$25
Legal & Tax Implications of Starting a Florida Business	
19 - Tuesday 10:00AM - 12:00PM	FREE
Introduction to Business Ownership	

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GET STARTED TODAY!

PalmBeach.SCORE.org/Workshop
 Contact our Office at 561.833.1672