



Palm Beach

561.833.1672 | PalmBeachSCORE.org

WORKSHOPS for Entrepreneurs like You!



October SCORE Certificate Programs & Workshops

SCORE // Palm Beach



561-833-1672

Business Trends You Need to Know to Reach the Top

SUMMIT FOR SMALL BUSINESSES

PalmBeach.SCORE.org

FREE

Small Business Summit Thursday, November 2nd

Learn about improving your sales & marketing, and How to protect against cyber attack!

This Program will address six critical topics

[Click Here to Read More & Register](#)

"Strategic Steps to Growing Your Business"
Certificate Program -In partnership with Central Palm
Beach County Chamber of Commerce
Tuesdays, October 3, 10, 17, 24 & 31



Designed for existing business owners and managers with at least 2 years in business.

FREE - Attendees have the option to complete a "Business Needs Assessment" to identify business strengths and weaknesses. A SCORE Mentor will be assigned up front to assist you through the process.

[Click Here to Register for this Certificate Program!!](#)

Here's what you get:

Workshop #1: October 3 - Grow Your Business with People, (9:00-11:30)AM

Workshop #2: October 10 - Marketing Your Business, (9:00-11:30)AM

Workshop #3: October 17 -Growing Your Sales, (9:00-11:30)AM

Workshop #4: October 24 - Financial Management, (9:00-11:30)AM

Workshop #5: October 31 - Managing Operations, (9:00-11:30)AM

Financial Management Certificate Program

Preparing For Your Bank Loan

- In partnership with Fifth Third Bank

Wednesday, October 25th

Lunch is being served



[Click Here to Register for this Certificate Program!!](#)

Here's what you get:

Workshop #1: Elements of A Good Business Plan, (10:30-11:30)AM

Workshop #2: Creating Financial Projections for Your Business Plan, (11:30AM-12:30PM)

Workshop #3: Using Financial Statements to Manage Your Business, (1:00-2:00)PM

Workshop #4: "Putting it All Together, Go to Your Bank Loan Application (2:00-3:00)PM



Creating The Financial Projections for Your Business Plan

Wednesday, October 4th, 2017, (5:30 - 8:00)PM
at Keiser University of West Palm Beach.

Instructor: TimThompson

[Read MORE & Register](#)



FREE: Introduction To Business Ownership

Saturday, October 7th, 2017, 10:30AM-12:30PM
at Palm Beach Gardens Library.

Instructor: Richard Calcote

[Read MORE & Register](#)



Legal & Tax Implications When Setting Up Your Florida Business

Tuesday, October 10th, 2017, 10:00AM-12:00PM
at Palm Beach SCORE Office.

Instructor: Richard Calcote

[Read MORE & Register](#)



All You Want to Know About Contracts!

Wednesday, October 11th, 2017, (6:00 - 8:00)PM
at Keiser University of West Palm Beach.

Instructor: Jeffrey Garber

[Read MORE & Register](#)



Preparing Your Communication and Marketing Strategy

Tuesday, October 17th, 2017, (3:00 - 5:00)PM
at Palm Beach SCORE Office.

Instructor: Irene Dec

[Read MORE & Register](#)



Product Pricing and Your Bottom Line

Wednesday, October 18th, 2017, (6:00 - 8:00)PM
at Keiser University of West Palm Beach.

Instructor: Adrian Salee

[Read MORE & Register](#)



FREE: Introduction To Business Ownership

Thursday, October 26th, 2017, 10:00AM-12:00PM
at Palm Beach SCORE Office

Instructor: Jerry Steinberg

[Read MORE & Register](#)

Larry Ornstein
Vice Chair Education
Palm Beach Score
larry.ornstein@scorevolunteer.org
Tel: (561) 833-1672
www.palmbeach.score.org

500 S. Australian Avenue Suite 115
West Palm Beach
